

8.1 Great Signposting Words

Adding	<ul style="list-style-type: none">• also, and, as well (as)• besides (which)• furthermore• in addition• similarly (can also suggest subtle comparison)
Building on the last section	<ul style="list-style-type: none">• having established that• if so• in order to• in that/this case• in this connection• moreover• so• then• which implies
Concluding	<ul style="list-style-type: none">• in conclusion• in summary• finally (at end of list)• to conclude• to recap• to summarize

Contrast	<ul style="list-style-type: none"> • all the same • alternatively (can also suggest a reformulation) • by way of contrast • conversely • despite that/this • however • in contrast • instead • nevertheless • nonetheless • on the other hand • or • rather
Examples	<ul style="list-style-type: none"> • as an illustration • exemplifying this • for example • for instance • to demonstrate/to demonstrate this
Giving reasons	<ul style="list-style-type: none"> • because • because of • due to • for this reason

	<ul style="list-style-type: none"> • therefore (can also suggest a result, or – more implicitly – a conclusion) • this shows (following on from an example)
List	<ul style="list-style-type: none"> • first and foremost • firstly, secondly, ... • finally • x, y, but most importantly/significantly/clearly; less so are/is ...
Refining	<ul style="list-style-type: none"> • essentially, this suggests • in essence • more precisely • more specifically • to clarify • to make this explicit
Reformulating/rephrasing an idea/argument	<ul style="list-style-type: none"> • again • alternatively (can also suggest contrast) • in other words • that is/that is to say
Result	<ul style="list-style-type: none"> • accordingly • as a result

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| | <ul style="list-style-type: none">• consequently• for this reason• hence• so• then• therefore |
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