# Chapter 7: Improving Group Ethical Performance

1. Why do groups bring out the worst and the best in us?
2. How do you transform an individualistic or competitive team member into a cooperative one?
3. Have you ever had to lead more than one team at the same time? Did you succeed in fostering intergroup cooperation?
4. How can we develop the courage to stand alone in a group?
5. What poses the most danger to teams: groupthink or mismanaged agreement?
6. How do you recognize when your group is caught in the escalation of commitment?
7. Do you think that groups can exert more control over the behavior of members than managers do?
8. What examples of moral exclusion have you seen in your group experiences?